

# Procurement Lincolnshire at WLDC

# Overview

- ▶ Background
- ▶ The Drivers
- ▶ The Legal Framework
- ▶ Governance Arrangements
- ▶ What has been delivered so far?
- ▶ Benefits of a Shared Service
- ▶ Highlights for West Lindsey District Council



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# Background

- ▶ Part of the larger Lincolnshire Shared Services Programme underpinning a Lincolnshire Pathfinder Bid
- ▶ Genuinely innovative & ground-breaking partnership between LCC and District/Borough Councils
- ▶ Launched on 1<sup>st</sup> April 2008

# Background

- ▶ Shared Service (not a Supplier / Contractor)
- ▶ Team of 27 Procurement Professionals
- ▶ All 8 Partners pay a contribution
- ▶ Category Teams and Partnership Team

# The Drivers

- ▶ Part of wider Shared Services agenda
- ▶ Established to:
  - Deliver cash savings
  - Drive socially responsible procurement
  - Deliver process efficiencies
  - Improve recruitment and retention
  - Improve quality of service

# Legal Framework – Public Sector

- ▶ Public procurement legislated at an EU level through the Public Contracts Regulations 2006
- ▶ Objective of the legislation:
  - To support the free movement of goods, services and works across EU member states

# Governance Arrangements

- ▶ Three tier governance arrangement
  - Individual Authority Level
  - Strategic Procurement Board
  - Procurement Advisory Board
- ▶ Obligations of LCC as host authority



# Performance Monitoring

- ▶ Focussed on three strategic objectives:
  - Savings / ROI
  - Local Economy Development
  - Commissioning and Market Development
- ▶ Reported quarterly
- ▶ Published in annual report
- ▶ Recognised as best practice by LGA

# What has been delivered so far?

- ▶ Over £18.3m cash savings from procurement
- ▶ Process savings circa £1m
- ▶ Commitment to Sustainable Procurement
- ▶ Strong programme of support for Lincolnshire businesses
- ▶ Standard documentation
- ▶ Lincolnshire Procurement Card

# What has been delivered so far?

- ▶ Access to advice and support
- ▶ Category Management with specialist procurement knowledge supported by professional training and development

# What has been delivered so far?

WLDC:

- ▶ 33 projects completed
- ▶ Live projects include, Grounds Maintenance, Tyres, Stray Dogs, Civic Solar and Collective Switching.
- ▶ £652,327 saving to date

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**West Lindsey**  
District Council  
The Entrepreneurial Council

# Savings

- ▶ How are they calculated?
- ▶ Governance – savings sign off
- ▶ Who's savings are they?
- ▶ The future of savings – 2<sup>nd</sup> generation Contracts
  
- ▶ Forward savings estimates for WLDC over next 5 years - £836,000

# Supporting the Local Economy

- ▶ Community Purchasing Plan Themes:
- ▶ Identify Opportunities
- ▶ Establish and Manage Contracts
- ▶ Build Local SME Capacity
- ▶ Monitor and Evaluate Strategy
- ▶ Organisational Improvements

# Recognition and Awards

- ▶ CIPS – Runner Up 2008
- ▶ SOPO – Runner up 2011
- ▶ LGA Case Study
- ▶ National Lead on Construction – LGA

# Looking to the Future

- ▶ Real progress and achievements
- ▶ More than just changing the buying
- ▶ Massive challenges and opportunities ahead
- ▶ Must deliver more – speed and size of savings
- ▶ Can achieve so much more if we work together