# Procurement Lincolnshire at WLDC

# Overview

- Background
- The Drivers
- The Legal Framework
- Governance Arrangements
- What has been delivered so far?
- Benefits of a Shared Service
- Highlights for West Lindsey District Council









...a great past, an exciting future













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# Background

- Part of the larger Lincolnshire Shared Services
  Programme underpinning a Lincolnshire
  Pathfinder Bid
- Genuinely innovative & ground-breaking partnership between LCC and District/Borough Councils
- Launched on 1<sup>st</sup> April 2008

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#### Background

- Shared Service (not a Supplier / Contractor)
- Team of 27 Procurement Professionals
- All 8 Partners pay a contribution
- Category Teams and Partnership Team

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### The Drivers

- Part of wider Shared Services agenda
- Established to:
  - Deliver cash savings
  - Drive socially responsible procurement
  - Deliver process efficiencies
  - Improve recruitment and retention
  - Improve quality of service

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#### Legal Framework – Public Sector

- Public procurement legislated at an EU level through the Public Contracts Regulations 2006
- Objective of the legislation:
  - To support the free movement of goods, services and works across EU member states

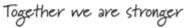




#### **Governance Arrangements**

- Three tier governance arrangement
  - Individual Authority Level
  - Strategic Procurement Board
  - Procurement Advisory Board
- Obligations of LCC as host authority







# **Performance Monitoring**

- Focussed on three strategic objectives:
  - Savings / ROI
  - Local Economy Development
  - Commissioning and Market Development

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- Reported quarterly
- Published in annual report
- Recognised as best practice by LGA



# What has been delivered so far?

- Over £18.3m cash savings from procurement
- Process savings circa £1m
- Commitment to Sustainable Procurement
- Strong programme of support for Lincolnshire businesses
- Standard documentation
- Lincolnshire Procurement Card

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## What has been delivered so far?

- Access to advice and support
- Category Management with specialist procurement knowledge supported by professional training and development

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# What has been delivered so far?

WLDC:

- 33 projects completed
- Live projects include, Grounds Maintenance, Tyres, Stray Dogs, Civic Solar and Collective Switching.
- £652,327 saving to date

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# Savings

- How are they calculated?
- Governance savings sign off
- Who's savings are they?
- ▶ The future of savings 2<sup>nd</sup> generation Contracts
- Forward savings estimates for WLDC over next 5 years - £836,000



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# Supporting the Local Economy

- Community Purchasing Plan Themes:
- Identify Opportunities
- Establish and Manage Contracts
- Build Local SME Capacity
- Monitor and Evaluate Strategy
- Organisational Improvements

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#### **Recognition and Awards**

- CIPS Runner Up 2008
- SOPO Runner up 2011
- LGA Case Study
- National Lead on Construction LGA

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# Looking to the Future

- Real progress and achievements
- More than just changing the buying
- Massive challenges and opportunities ahead
- Must deliver more speed and size of savings
- Can achieve so much more if we work together



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