



**Corporate Policy and
Resources Committee**

Thursday, 11 April 2024

Subject: Wellbeing Lincs Partnership bid

Report by:

Director of Planning, Regeneration &
Communities

Contact Officer:

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Purpose / Summary:

To gain member approval to submit a
partnership bid to Lincolnshire County Council
for continuation of the Wellbeing Lincs service.

RECOMMENDATION(S):

1.Member acknowledge the success of the partnership delivery of the Wellbeing Lincs Contract to date.

2.Members agree to submit a partnership bid for the Wellbeing Lincs contract.

IMPLICATIONS

Legal:

(N.B. Where there are legal implications the report MUST be seen by the MO)

Financial:

The Wellbeing contract has been in place since 1st April 2018.

During the last 5 years the contract has contributed to the bottom line of the Council.

The table below shows the last 5 years actuals and forecasts for 2023/2024 & 2024/2025 (to September 2024).

Actuals	Actuals	Actuals	Actuals	Actuals	Forecast	Forecast
2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25 to Sept
(71,116)	(79,015)	(80,582)	(84,212)	(86,614)	(93,711)	(47,900)

Should the contract not continue beyond September 2024 then this will no longer be received.

There is a budgeted contribution to the bottom line of the Council for 2024/2025 of £94.5k based on the contract being in place until 31st March 2025 – if the scheme does not continue beyond September 2024 there is a forecast pressure of £46.6k in 2024/2025.

There are no budget implications built into the MTFP from 2025/2026 onwards.

Wellbeing Lincs have a project pot of £750k that will contribute to any redundancy costs for staff that sit outside of TUPE regulations should the contract not continue.

Any surplus, once these costs have been accounted for would be divided between all partners linked to the percentage of the service each partner delivers, this equates to around 10% for West Lindsey and would offset the forecast pressure in 2024/2025 if the contract does not continue.

FIN REF:FIN/6/25/CPR/SST

(N.B. all committee reports MUST have a Fin Ref)

Staffing :

This report does not have any direct implications for staff.

West Lindsey currently host the Partnership and Network Development team. This includes the following posts which may be affected by the outcome of the recommissioning of the service:

1 x Senior Partnership & Network Development officer

4 x Partnership & network Development Officer

1 x Insights and rent analyst

1 x Housing & Hospital Development Officer (and 3 vacant posts)

(N.B. Where there are staffing implication the report MUST have an HR Ref)

Equality and Diversity including Human Rights :

NB: Please explain how you have considered the policy's impact on different groups (for example: young people, elderly, ethnic minorities, LGBT community, rural residents, disabled, others).

Data Protection Implications:

None

Climate Related Risks and Opportunities: None

Section 17 Crime and Disorder Considerations: None

Health Implications:

Wellbeing Lincs offers support for people to remain living independently within their own homes.

Title and Location of any Background Papers used in the preparation of this report:

Wherever possible please provide a hyperlink to the background paper/s

If a document is confidential and not for public viewing it should not be listed.

Risk Assessment :

Call in and Urgency:

Is the decision one which Rule 14.7 of the Scrutiny Procedure Rules apply?

i.e. is the report exempt from being called in due to urgency (in consultation with C&I chairman)

Yes

No

Key Decision:

A matter which affects two or more wards, or has significant financial implications

Yes

No

1. Introduction

1.1 On the 1st of April 2018 East Lindsey District Council began delivery of LCC's Wellbeing Service contract in partnership with North Kesteven District Council, City of Lincoln Council and West Lindsey District Council.

1.2 The contract was initially awarded for a 5-year term, with the option to extend for up to a further 5 years. Earlier this year LCC advised of their intention to extend the contract for 18 months through to the end of September 2024, with the intention of reviewing current delivery along with potential changes to other existing strategic contracts they have, as well as any emerging needs they will have to cover in the future commissioning of the Wellbeing Service.

1.3 WBL data analysis, as well as regular contract meetings with LCC show the current delivery of Wellbeing Lincs is providing a high-quality service within the budget available. Furthermore, discussions with commissioners have confirmed LCC are very happy with the service outputs.

2. Overview of the first five years' service delivery

39,216 referrals into the service

39% of referrals came from external organisations

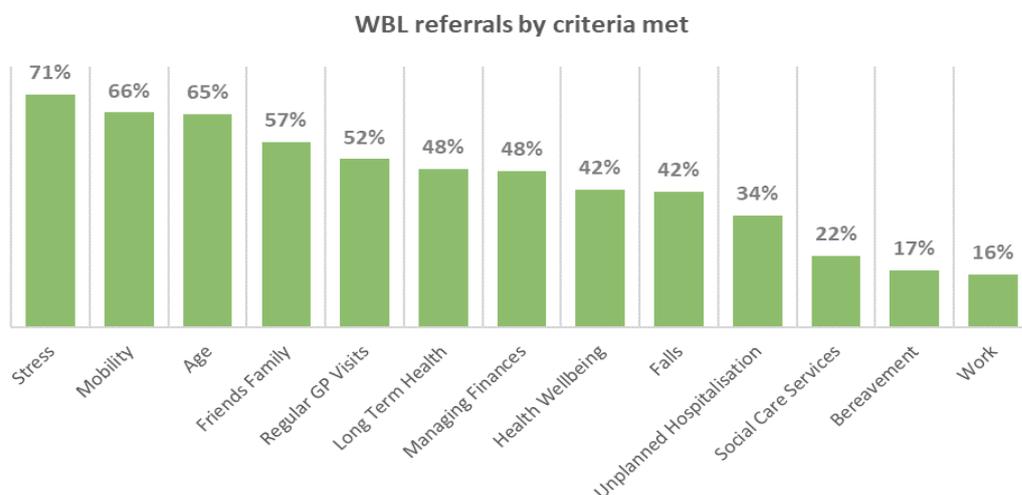
Average age 69.3

Supported for 16 days on average

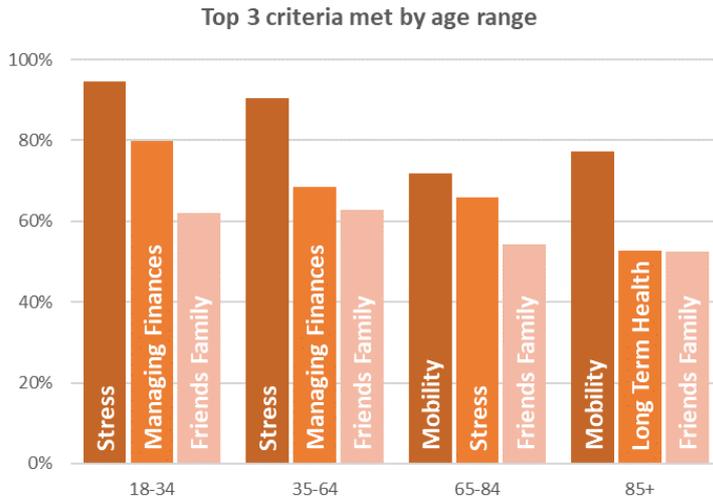
Adult Care, GP surgeries, & NHS Trusts are the biggest referrers to the service

Support with maximising income was the support need identified most frequently

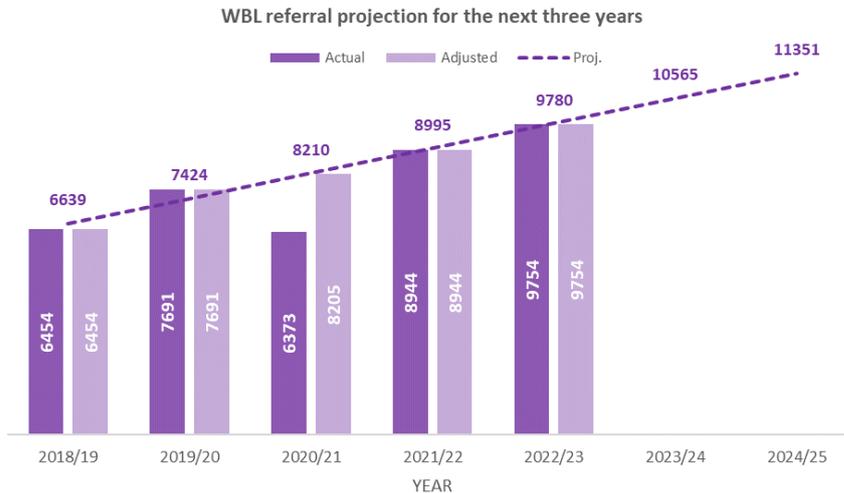
Reasons for customers being referred to the service are: -



Broken-down by age, the top three criteria are: -



Demand growth for the service to April 2025 is: -



3. West Lindsey current position

3.1 West Lindsey currently manage the Partnership and Networks team which is made up of the following officers:

- 1 x Senior Partnerships and Network Officer
- 4 x Partnership and Network Development Officer
- 1 x Insight and Trend Analyst
- 1 x Housing and Hospital Development Officers

3.2 These officers sit in the Homes, Health and Wellbeing team. West Lindsey currently only provide HR support to this team and the operational management is provided by the Wellbeing Lincs Service Manager.

3.3 West Lindsey holds a position on the Wellbeing Lincs Management Board which is currently attended by the Homes, Health and Wellbeing Manager. This board reviews the KPI's and the Partnerships team workplan to ensure the service is delivering as per the contract.

3.4 Should West Lindsey decide not to enter into a partnership bid for the revised wellbeing service, or if LCC award the contract to an alternative provider, or LCC no longer include the West Lindsey existing elements of the service, TUPE would apply to almost all staff employed in the service.

4. Recommissioning

4.1 LCC began engaging with the market officially in June 2023 when they published a standard Market Engagement Questionnaire. A review of the current service began slightly earlier in May 2023 which examined each element of the service not only from a data and KPI perspective, but also through direct engagement with staff and customers.

4.2 LCC published the tender document on 29th February 2024 which included the following indicative procurement timetable.

No.	Event	Indicative Date
1	Invitation to Tender Issued	29 February 2024
2	Deadline for Questions about the requirement	11 April 2024
3	Deadline for Bids	18 April 2024
4	Evaluation Period	19 April – 17 May 2024
5	Standstill	20 May – 30 May 2024
6	Contract Awarded	31 May 2024
7	Contract Implementation Period	1 June – 30 September 2024
8	Contract Start	1 October 2024

4.3 The partnership are in the process of holding workshops with senior officers and staff representatives to ensure that the bid can be informed from a staff perspective.

4.4 A bid writer has also been appointed by East Lindsey District Council to lead on the bid writing process and ensure a competitive bid can be submitted within the timeframe required.

5 Financial considerations

5.1 During the last 5 years the Wellbeing contract has contributed to the bottom line of the Council. The table below shows the last 5 years actuals and forecasts for 2023/2024 & 2024/2025 (to September 2024).

Actuals	Actuals	Actuals	Actuals	Actuals	Forecast	Forecast
2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25 to Sept
(71,116)	(79,015)	(80,582)	(84,212)	(86,614)	(93,711)	(47,900)

5.2 This contribution is to support the service integration, management support and internal charges such as IT/HR/Finance/audit/office accommodation/legal/insurance. Should the contract not continue beyond September 2024 then this will no longer be received.

5.3 There is a budgeted contribution to the bottom line of the Council for 2024/2025 of £94.5k based on the contract being in place until 31st March 2025 – if the scheme does not continue beyond September 2024 there is a forecast pressure of £46.6k in 2024/2025.

5.4 There are no budget implications built into the MTFP from 2025/2026 onwards.

- 5.5 Wellbeing Lincs have a project pot of £750k that will contribute to any redundancy costs for staff that sit outside of TUPE regulations should the contract not continue.
- 5.6 Any surplus, once these costs have been accounted for would be divided between all partners linked to the percentage of the service each partner delivers, this equates to around 10% for West Lindsey and would offset the forecast pressure in 2024/2025 if the contract does not continue.
- 5.7 Should the bid be successful, a report will come back to this committee to agree to accept the contract and at that point, further financial implications can be detailed.

6 Partnership approach.

- 6.1 City of Lincoln, East Lindsey and North Kesteven have all committed to submitting a partnership bid for the new contract with East Lindsey as the lead bidder as per the current contract.
- 6.2 There is funding within the existing Wellbeing Lincs budget held by East Lindsey to fund the bid writer to assist with a bid submission. This will still require capacity to assist with the bid but will take some of the burden away from senior officers.
- 6.3 Two weekly partnership meetings are being held to ensure partnership working is in place to submit a successful bid. These follow on from regular partnerships meetings that have taken place through the life of the contract to deliver a successful partnership service.
- 6.4 It is unclear at this stage whether there is a role in the recommissioned contract for West Lindsey to be a hosting partner in the service as the bid is not finalised, however, as an existing service provider, a partnership bid would still be required as the mobilisation of any new contract will require West Lindsey input, even if not a hosting partner past End September 2024.
- 6.5 Should East Lindsey as the host organisation be successful in a bid and there is a role as a hosting partner for West Lindsey, a further paper will be brought back to this committee to accept the contract where financial implication for that will be clearly defined.

7 Recommendation

- 7.1 Members acknowledge the success of the partnership delivery of the Wellbeing Lincs Contract to date.
- 7.2 Members agree to submit a partnership bid for the Wellbeing Lincs contract.